

Amendments to the Claims:

This listing of claims replaces all prior versions and listings of claims in the application:

Listing of Claims:

1. (Currently Amended) A computer-implemented method comprising:
 - receiving, at a third party facilitator of a transaction, a file including item description data which describes items, and enhanced data which specifies an approach for conducting the transaction and which supplies value benchmarks for the items;
 - monitoring a performance of the transaction as the transaction is being facilitated by the third party facilitator over one or more online channels;
 - using one or more processors to calculate metrics for the items based on comparing the monitored performance of the transaction to the supplied value benchmarks;
 - using the calculated metrics and historical transaction data to generate, by the third party facilitator, a recommendation for improving the performance of the transaction, the recommendation suggesting that ~~an auction type, an auction duration period, a price, an ending time, or~~ a quantity and type of items being sold should be adjusted to different values than were specified by the owner of the items, for any remaining portion of the transaction;
 - presenting a dashboard interface to the owner of the items, the dashboard interface providing the calculated metrics and the recommendation of the third party facilitator for improving the performance of the transaction;
 - permitting the owner to adjust the approach for conducting the remaining portion of the transaction, using the dashboard interface; and
 - facilitating the remaining portion of the transaction according to the adjusted approach.
2. – 37. (Cancelled)

38. (Previously Presented) The method of claim 1, wherein permitting the owner to adjust the approach further comprises permitting the owner to adjust a quantity and type of the items being transacted, responsive to presenting the recommendation of the third party facilitator that the quantity and type of items being sold should be adjusted to different values than were specified by the owner of the items.

39. (Previously Presented) The method of claim 1, wherein:
facilitating the transaction further comprises selecting a fulfillment center that is appropriate to the items, based on the description data or the enhanced data,
the fulfillment centers comprise warehouse, shipping, storage, or distribution centers for the items being transacted, and
the fulfillment center is selected from the group consisting of a new-in-box fulfillment center, a refurbishment fulfillment center, and a fragmented inventory fulfillment center.

40. (Previously Presented) The method of claim 1, further comprising re-conditioning the items at a fulfillment center, wherein receiving the file further comprises, at the third party facilitator:

receiving an indication from the owner that the items represent fragmented inventory with no associated unique identifier,
inventorying the items,
assigning unique identifiers to the inventoried items,
generating the description data,
generating the file, and
populating the file with the unique identifiers and the description data.

41. (Previously Presented) The method of claim 1, wherein the enhanced data which specifies the approach for conducting the transaction specifies which of the one or more online channels to use in conducting the transaction.

42. (Previously Presented) The method of claim 1, wherein the enhanced data which specifies the approach for conducting the transaction specifies how the items should be displayed and sold on the one or more online channels.

43. (Previously Presented) The method of claim 1, wherein the enhanced data which specifies the approach for conducting the transaction specifies which of the items should be displayed together for sale at a same time.

44. (Previously Presented) The method of claim 1, wherein the enhanced data received in the file which specifies the approach for conducting the transaction specifies whether positive customer feedback for the owner should be displayed on the one or more online channels.

45. (Previously Presented) The method of claim 1, wherein the value benchmarks comprise an anchor price for each of the items, and an anchor price flag indicating whether the anchor price represents a Next Best Channel Alternative (NBA), a Cost Of Goods Sold (COGS), a Manufacturer's Suggested Retail Price (MSRP), or a jobber price.

46. (Previously Presented) The method of claim 45, wherein:
the value benchmarks further comprise an Average Sales Price (ASP) per Stock Keeping Unit (SKU) associated with each item, and
the ASP per SKU is expressed as a percentage of the anchor price.

47. (Previously Presented) The method of claim 1, wherein presenting the dashboard interface further comprises:
providing qualitative subjective information providing value to quantitative information in other regions of the dashboard interface, and further providing the recommendation,
providing the calculated metrics,
a best selling item and a slowest moving item of the items, and
displaying feedback for transacted items.

48. (Previously Presented) The method of claim 47, further comprising providing a chart of transaction activity for a given time period.

49. (Previously Presented) The method of claim 1, wherein the transaction comprises a sales transaction.

50. – 51. (Cancelled)

52. (Currently Amended) A computer readable medium encoded with a computer program comprising instructions that, when executed, operate to cause a computer to perform operations comprising:

- receiving, at a third party facilitator of a transaction, a file including item description data which describes items, and enhanced data which specifies an approach for conducting the transaction and which supplies value benchmarks for the items;

- monitoring a performance of the transaction as the transaction is being facilitated by the third party facilitator over one or more online channels;

- calculating metrics for the items based on comparing the monitored performance of the transaction to the supplied value benchmarks;

- using the calculated metrics and historical transaction data to generate, by the third party facilitator, a recommendation for improving the performance of the transaction, the recommendation suggesting that ~~an auction type, an auction duration period, a price, an ending time, or~~ a quantity and type of items being sold should be adjusted to different values than were specified by the owner of the items, for any remaining portion of the transaction;

- presenting a dashboard interface to the owner of the items, the dashboard interface providing the calculated metrics and the recommendation of the third party facilitator for improving the performance of the transaction;

- permitting the owner to adjust the approach for conducting the remaining portion of the transaction, using the dashboard interface; and

- facilitating the remaining portion of the transaction according to the adjusted approach.

53. (Currently Amended) A system comprising:

one or more computers; and

a computer-readable medium coupled to the one or more computers having instructions stored thereon which, when executed by the one or more computers, cause the one or more computers to perform operations comprising:

receiving, at a third party facilitator of a transaction, a file including item description data which describes items, and enhanced data which specifies an approach for conducting the transaction and which supplies value benchmarks for the items,

monitoring a performance of the transaction as the transaction is being facilitated by the third party facilitator over one or more online channels,

calculating metrics for the items based on comparing the monitored performance of the transaction to the supplied value benchmarks,

using the calculated metrics and historical transaction data to generate, by the third party facilitator, a recommendation for improving the performance of the transaction, the recommendation suggesting that ~~an auction type, an auction duration period, a price, an ending time, or~~ a quantity and type of items being sold should be adjusted to different values than were specified by the owner of the items, for any remaining portion of the transaction,

presenting a dashboard interface to the owner of the items, the dashboard interface providing the calculated metrics and the recommendation of the third party facilitator for improving the performance of the transaction,

permitting the owner to adjust the approach for conducting the remaining portion of the transaction, using the dashboard interface, and

facilitating the remaining portion of the transaction according to the adjusted approach.

54. (Previously Presented) The system of claim 53, wherein permitting the owner to adjust the approach further comprises permitting the owner to adjust a quantity and type of the items

being transacted, responsive to presenting the recommendation of the third party facilitator that the quantity and type of items being sold should be adjusted to different values than were specified by the owner of the items.

55. (Previously Presented) The system of claim 53, wherein:

facilitating the transaction further comprises selecting a fulfillment center that is appropriate to the items, based on the description data or the enhanced data,

the fulfillment centers comprise warehouse, shipping, storage, or distribution centers for the items being transacted, and

the fulfillment center is selected from the group consisting of a new-in-box fulfillment center, a refurbishment fulfillment center, and a fragmented inventory fulfillment center.

56. (Previously Presented) The system of claim 53, wherein the operations further comprise re-conditioning the items at a fulfillment center, wherein: receiving the file further comprises, at the third party facilitator:

receiving an indication from the owner that the items represent fragmented inventory with no associated unique identifier,

inventorying the items,

assigning unique identifiers to the inventoried items,

generating the description data,

generating the file, and

populating the file with the unique identifiers and the description data.

57. (Previously Presented) The system of claim 53, wherein the enhanced data which specifies the approach for conducting the transaction specifies which of the one or more online channels to use in conducting the transaction.

58. (Previously Presented) The system of claim 53, wherein the enhanced data which specifies the approach for conducting the transaction specifies how the items should be displayed and sold on the one or more online channels.

59. (Previously Presented) The computer readable medium of claim 52, wherein the value benchmarks comprise an anchor price for each of the items, and an anchor price flag indicating whether the anchor price represents a Next Best Channel Alternative (NBA), a Cost Of Goods Sold (COGS), a Manufacturer's Suggested Retail Price (MSRP), or a jobber price.

60. (Previously Presented) The system of claim 53, wherein:
the value benchmarks further comprise an Average Sales Price (ASP) per Stock Keeping Unit (SKU) associated with each item, and
the ASP per SKU is expressed as a percentage of the anchor price.

61. (New) The method of claim 1 wherein using the calculated metrics and historical transaction data to generate, by the third party facilitator, the recommendation for improving the performance of the transaction, the recommendation suggesting that the quantity and type of items being sold should be adjusted to different values than were specified by the owner of the items, for any remaining portion of the transaction comprises using the calculated metrics and historical transaction data to generate, by the third party facilitator, a recommendation for improving the performance of the transaction, the recommendation suggesting that a quantity of items being sold should be adjusted to a different quantity than was specified by the owner of the items, for any remaining portion of the transaction.

62. (New) The method of claim 1 wherein using the calculated metrics and historical transaction data to generate, by the third party facilitator, the recommendation for improving the performance of the transaction, the recommendation suggesting that the quantity and type of items being sold should be adjusted to different values than were specified by the owner of the items, for any remaining portion of the transaction comprises using the calculated metrics and historical transaction data to generate, by the third party facilitator, a recommendation for improving the performance of the transaction, the recommendation suggesting that a type of items being sold should be adjusted to a different type than was specified by the owner of the items, for any remaining portion of the transaction.